

**Report For
The City of Arlington, Texas**

**Quarterly
Fair Share Agreement (FSA) Update Report
Cowboys Stadium Project
May 19, 2009**

**Prepared By:
K Strategies Group LLC**

FAIR SHARE AGREEMENT (FSA) SUMMARY REPORT

Summary of M/WBE Participation (through April 2009)

- Total Dollars Paid to M/WBE Firms - \$224,816,421 Million
 - Percentage of Dollars Paid to M/WBE Firms - 29%
 - Number of Contracts to M/WBE Firms – 125
 - Number of Contracts to Arlington Based M/WBE Firms - 22
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M/WBE Participation by Category (Fair Share Agreement)

| <u>Category</u> | <u>Goal</u> | <u>M/WBE Participation Achieved</u> | |
|-----------------------------|-------------|-------------------------------------|-----------------|
| Construction | 25% | 28% | \$195,708,244 M |
| Architecture & Engineering | 25% | 20% | \$ 5,871,270 M |
| Other Professional Services | 37% | 69% | \$ 12,935,938 M |
| Other Services | 24% | 50% | \$ 8,260,758 M |
| Goods | 18% | 17% | \$ 2,040,208 M |

M/WBE Participation by Location (Fair Share Agreement)

Location Weighted Scale

| | |
|------|--|
| 100% | Arlington Based M/WBE Firms |
| 90% | Tarrant & Dallas County M/WBE Firms |
| 80% | Texas M/WBE Firms (Located outside of Tarrant & Dallas Counties) |
| 60% | Non-Texas Based M/WBE Firm (Out-of State) |

Location of M/WBE Firms by Contract:

- 42 Tarrant County (22 Arlington)
- 61 Dallas County
- 12 Texas Based (located outside Tarrant and Dallas counties)
- 10 Non Texas Based Firms (located out-of-State)

M/WBE Dollars by Weighted Scale:

| <u>Category</u> | <u>Weighted M/WBE Participation</u> |
|-----------------------------|-------------------------------------|
| Construction | \$ 170,661,831 million |
| Architecture & Engineering | \$ 29,305,530 million |
| Other Professional Services | \$ 10,925,797 million |
| Other Services | \$ 7,523,061 million |
| Good | \$ 1,836,187 million |

DETAILED M/WBE PARTICIPATION BY CATEGORY

Construction

Total dollars spent with M/WBE firms – \$195,708,244 million

M/WBE percentage achieved in construction – 28%

Contracts to M/WBE Firms in Construction Category:

| <u>M/WBE Firm</u> | <u>Dollars Paid</u> | <u>Location</u> | <u>M/WBE</u> |
|--------------------------|---------------------|-----------------|--------------|
| 2M Business | \$ 62,586.64 | Dallas | IM |
| 3i Construction | \$ 436,506.91 | Dallas | BM |
| 3i Construction | \$ 519,496.60 | Dallas | BM |
| 3i Construction | \$ 553,138.39 | Dallas | BM |
| A Plus Carpet | \$ 3,723.00 | Tarrant | BM |
| Accurate Advantage Group | \$ 9,388,255.28 | Dallas | WF |
| Adminal Communications | \$ 1,587,343.00 | Dallas | WF |

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|-----------------------------|------------------|--------------|----|
| Alltex Coring & Sewing | \$ 1,045.00 | Arlington | WF |
| Alltex Coring & Sewing | \$ 211,687.00 | Arlington | WF |
| Alltex Coring & Sewing | \$ 91,156.14 | Arlington | WF |
| All Tex Pipe & Supply | \$ 3,692,765.00 | Tarrant | WF |
| Alpha Insulation | \$ 286,276.00 | Arlington | IM |
| Altura Inc. | \$ 3,618.71 | Dallas | HM |
| Altura Inc. | \$ 381,254.00 | Dallas | HM |
| Arlington Blueline | \$ 19,064.67 | Arlington | WF |
| Arno's Welding | \$ 365,775.00 | Texas | WF |
| Azteca Enterprises | \$ 73,176,772.00 | Dallas | HM |
| Azteca Steel | \$ 7,247,351.50 | Dallas | HM |
| Bav Inc. | \$ 1,213,767.81 | Dallas | WF |
| Blue Star Electric | \$ 818,693.04 | Arlington | WF |
| Brenda Price Trucking | \$ 3,660.00 | Tarrant | WF |
| CADIT | \$ 3,149,770.00 | Texas | WF |
| CCL | \$ 9,863,020.00 | Out-of-State | WF |
| Chavez Service Co. | \$ 1,873,331.61 | Texas | HF |
| Clayton Masonry | \$ 8,500,000.00 | Arlington | BM |
| Clayton Services | \$ 348,148.00 | Dallas | BM |
| CLS | \$ 68,029.00 | Dallas | WF |
| Commercial Floors | \$ 1,000,518.00 | Out of State | WF |
| Desert Steel Co. | \$ 6,216,207.31 | Dallas | WF |
| Desert Steel Co. | \$ 12,641.14 | Dallas | WF |
| DBG Glass | \$ 4,069,400.00 | Tarrant | WF |
| DFW Fire Protection | \$ 4,928,763.77 | Dallas | BM |
| Duran Industries | \$ 24,316.82 | Dallas | HM |
| E.O. Wood | \$ 1,081,799.00 | Tarrant | WF |
| Economy Signs & Banners | \$ 21,796.14 | Dallas | WF |
| Fastsigns | \$ 38,737.36 | Arlington | WF |
| General Couriers | \$ 15,108.64 | Arlington | HM |
| Greenscape Pump Services | \$ 1,977,152.54 | Dallas | WF |
| Haley-Greer | \$ 20,259,568.00 | Dallas | WF |
| Hydroulch | \$ 299,275.00 | Texas | WF |
| Indian Industries | \$ 112,225.17 | Arlington | NM |
| Jaguar Building Maintenance | \$ 2,114.37 | Arlington | BM |
| James C. Paris Co. | \$ 64,475.00 | Dallas | NM |
| James Evans Electric | \$ 671,753.00 | Dallas | BM |
| Kingdom Janitorial | \$ 9,429.33 | Arlington | BM |
| Lantek Communications | \$ 355,368.00 | Dallas | HM |
| L.H. Land | \$ 4,069,270.00 | Dallas | WF |
| Lift-Aids, Inc. | \$ 66,508.00 | Tarrant | WF |
| Lucky Lady | \$ 11,699.00 | Tarrant | WF |
| Maintenance Inc. | \$ 15,245.55 | Tarrant | WF |
| Maintenance Inc. | \$ 6,300.00 | Tarrant | WF |
| MC Supply Co. | \$ 106,237.53 | Tarrant | WF |
| Miko Trucking | \$ 1,215,003.00 | Dallas | HM |
| MJ Air | \$ 771,436.00 | Dallas | WF |
| MS Dallas Reprographics | \$ 598,113.99 | Dallas | WF |

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|-------------------------------|-----------------|--------------|----|
| MS Dallas Reprographics | \$ 176,404.52 | Dallas | WF |
| North Texas Trucking | \$ 199,850.00 | Dallas | HM |
| Now, Inc. | \$ 2,717,071.00 | Dallas | WF |
| Oritz Landscaping | \$ 113,312.97 | Dallas | HM |
| Pine Valley | 0.00 | Texas | WF |
| Quiltcraft | \$ 71,890.00 | Dallas | WF |
| R Response | \$ 226,982.09 | Dallas | BM |
| Ram Tool | \$ 458,652.00 | Dallas | WF |
| Ram Tool | \$ 198,976.81 | Dallas | WF |
| Ram Tool | \$ 1,025,661.54 | Dallas | WF |
| Rambo Contracting Inc. | \$ 1,934,414.93 | Texas | NF |
| Rayco, Inc. | \$ 476,680.73 | Tarrant | HM |
| Real Networks | \$ 900,000.00 | Dallas | WF |
| Reliable Clean | \$ 406,600.00 | Dallas | HM |
| Ricochet | \$ 6,342.39 | Tarrant | WF |
| ROC Construction | \$ 1,767,051.90 | Dallas | HM |
| Smith Interiors | \$ 3,186,682.80 | Arlington | BM |
| Storm Water Solutions | \$ 3,278.66 | Texas | WF |
| Stone Tech | \$ 869,808.00 | Dallas | IF |
| Sunset Transportation | \$ 330,204.00 | Tarrant | WF |
| Techniquex | \$ 4,403,355.69 | Out-of-State | HM |
| Texas Specialties and Install | \$ 81,631.61 | Arlington | WF |
| Texas Industrial Security | \$ 645,240.38 | Tarrant | WF |
| Tomas Reyes Trucking | \$ 920,427.75 | Dallas | HM |
| Trojan Electric | \$ 645,240.38 | Arlington | HM |
| Western Paper | \$ 17,968.89 | Texas | HM |
| Western Paper | \$ 6,479.00 | Texas | HM |
| Winston Water Cooler | \$ 1,930,632.00 | Dallas | WF |
| Wintex Mechanical | \$ 975.00 | Dallas | BM |

Architecture & Engineering

Total dollars spent with M/WBE firms – \$5,871,270 million

M/WBE percentage achieved in architecture & engineering – 20%

Contracts to M/WBE firms in Architecture & Engineering Category:

| <u>M/WBE Firm</u> | <u>Dollars Paid</u> | <u>Location</u> | <u>M/WBE</u> |
|-------------------------|----------------------------|-----------------|--------------|
| Accessology Inc. | \$ 51,531.53 | Dallas | WF |
| ANA Consultants | \$ 61,977.50 | Arlington | WF |
| Bray Whaler | \$ 8,000.00 | Out-of-State | WF |
| Campbell & Associates | \$ 1,489,056.25 | Dallas | NM |
| Inventive Concepts | \$ 39,029.70 | Tarrant | WF |
| LopezGarcia Group | Listed with ME Eng Dollars | Dallas | HF |
| M-E Engineers | \$ 3,699,978.00 | Out of State | AM |
| Profile Consulting Inc. | \$ 45,197.00 | Arlington | HM |

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|------------------------|---------------|--------------|----|
| Selbert Perkins Design | \$ 34,000.00 | Out-of-State | WF |
| Selbert Perkins Design | \$ 325,063.00 | Out-of-State | WF |
| Sherman Robinson | \$ 27,000.00 | Out-of-State | BM |
| Wilson & Associates | \$ 90,437.64 | Dallas | WF |

Other Professional

Total dollars spent with M/WBE firms – \$12,935,938 million

M/WBE percentage achieved in other professional – 69%

Contracts to M/WBE firms in Other Professional Category:

| <u>M/WBE Firm</u> | <u>Dollars Paid</u> | <u>Location</u> | <u>M/WBE</u> |
|-------------------------------|---------------------|-----------------|--------------|
| Business Insurance | \$ 10,288,887.35 | Dallas | WF |
| Estrada Hinojosa & Co. | \$ | Dallas | HM |
| Estrada Hinojosa & Co. | \$ | Dallas | HM |
| HVJ Associates | \$ 35,973.00 | Texas | BM |
| Loop Capital Markets LLC | \$ | Out-of-State | BM |
| M Tech | \$ 20,395.00 | Tarrant | HM |
| Pinnacle Consulting | \$ 2,409,832.36 | Out-of-State | WF |
| Siebert Brankford Shank & Co. | \$ | Texas | BF |
| The Jenkins Agency | \$ 100,000.00 | Arlington | BF |
| West & Associates | \$ 80,851.00 | Dallas | BM |

Other Services

Total dollars spent with M/WBE firms – \$8,260,758 million

M/WBE percentage achieved in other services – 50%

Contracts to M/WBE firms in Other Services Category:

| <u>M/WBE Firm</u> | <u>Dollars Paid</u> | <u>Location</u> | <u>M/WBE</u> |
|-----------------------------|---------------------|-----------------|--------------|
| Analytical Labs | \$ 4,400.00 | Dallas | WF |
| Bluebonnet waste Control | \$ 546,340.00 | Dallas | HM |
| Bradley D | \$ 91,730.25 | Tarrant | BF |
| D'Carbo | \$ 15,000.00 | Dallas | HM |
| DFW Group | \$ 3,824.69 | Arlington | WF |
| DTECH Services | \$ 707,804.00 | Arlington | BM |
| DTECH Services | \$ 171,934.00 | Arlington | BM |
| Fastsigns | \$ 220.00 | Arlington | WF |
| Goodrich, Schecter & Assoc. | \$ 3,000.00 | Tarrant | WF |

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|-----------------------|---|---------|----|
| K Strategies Group | \$ 444,989.32 | Dallas | BF |
| LanTek Communications | \$4,679,232.60 | Dallas | HM |
| LopezGarcia Group | \$1,091,117.80 | Dallas | HF |
| RA Group | <i>Listed with K Strategies dollars</i> | Texas | WF |
| Rayco, Inc. | \$ 435,389.00 | Tarrant | HM |
| The Burrell Group | <i>Listed with K Strategies dollars</i> | Dallas | BM |
| TSTI | \$ 67,200.00 | Tarrant | BM |

Goods

Total dollars spent with M/WBE firms – \$2,040,208 million

M/WBE percentage achieved in goods – 17%

Contracts to M/WBE firms in Goods Category:

| <u>M/WBE Firm</u> | <u>Dollars Paid</u> | <u>Location</u> | <u>M/WBE</u> |
|----------------------------|---------------------|-----------------|--------------|
| BKM Total Office Texas | \$ 611,670.73 | Dallas | WF |
| Holly Hunter Enterprises | \$ 508,995.99 | Dallas | WF |
| Lanier Executive Interiors | \$ 919,452.08 | Dallas | WF |

MWBE OUTREACH ACTIVITY REPORT

Report of outreach events and activities K Strategies Group participated in to provide Stadium information to various MWBE communities.

Number of outreach events participated in for each individual MWBE (group) community:

African American - 48
 Asian American - 16
 Hispanic - 53

Minority - 44
 Women - 20

DETAILED LIST OF OUTREACH EVENTS AND ACTIVITIES

African American Outreach

| Date | Event | Type of Participation | Organization | Number of Participants |
|----------|--|-----------------------|---|------------------------|
| 2/06/09 | Quest for Success Luncheon | Sponsor | Dallas Black Chamber of Commerce | 1200 |
| 1/16/09 | Annual Awards Banquet | Sponsor | Black Contractors Association | 450 |
| 11/12/08 | Membership Luncheon | Attendee | African Chamber of Commerce DFW | 100 |
| 9/11/08 | Eagle Awards Luncheon | Attendee/Presenter | Fort Worth Metropolitan Black Chamber of Commerce | 400 |
| 7/18/08 | Chairman's Roast Reception | Sponsor | Black Contractors Association | 200 |
| 7/15/08 | Monthly Luncheon | Attendee | Black Contractors Association | 100 |
| 7/08/08 | Business & Economic Development Committee | Attendee | Dallas Black Chamber of Commerce | 50 |
| 6/19/08 | Annual Awards Luncheon | Sponsor | Fort Worth Metropolitan Black Chamber | 800 |
| 6/17/08 | Monthly Luncheon | Attendee | Black Contractors Association | 100 |
| 5/12/08 | Monthly Luncheon | Attendee | Black Contractors Association | 100 |
| 4/15/08 | Monthly Luncheon | Attendee | Black Contractors Association | 65 |
| 4/11/08 | 11th Annual Excellence in Education Luncheon | Sponsor | Dallas Black Chamber of Commerce | 800 |

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|----------|---|----------|---------------------------------------|------|
| 4/8/08 | Business & Economic Development Committee | Attendee | Dallas Black Chamber of Commerce | 40 |
| 3/18/08 | Monthly Luncheon | Attendee | Black Contractors Association | 65 |
| 2/19/08 | Monthly Luncheon | Attendee | Black Contractors Association | 60 |
| 2/15/08 | Quest for Success Luncheon | Sponsor | Dallas Black Chamber of Commerce | 1200 |
| 2/12/08 | Business & Economic Development Meeting | Attendee | Dallas Black Chamber of Commerce | 45 |
| 1/30/08 | Procurement Luncheon | Attendee | African Chamber DFW | 50 |
| 1/22/08 | Monthly Luncheon | Attendee | Black Contractors Association | 80 |
| 1/8/08 | Business & Economic Development Meeting | Attendee | Dallas Black Chamber of Commerce | 35 |
| 12/14/07 | Annual Awards Banquet | Sponsor | Black Contractors Association | 750 |
| 12/11/07 | Holiday Networking Reception | Sponsor | African Chamber of Commerce DFW | 200 |
| 10/12/07 | Annual Banquet | Attendee | Dallas Black Chamber of Commerce | 1000 |
| 9/18/07 | Monthly Luncheon | Attendee | Black Contractors Association | 100 |
| 9/12/07 | Women's Business Conference | Sponsor | Fort Worth Metropolitan Black Chamber | 350 |
| 9/10/07 | Power Monday | Attendee | Fort Worth Metropolitan Black Chamber | 50 |
| 8/21/07 | Monthly Luncheon | Attendee | Black Contractors Association | 100 |
| 6/21/07 | Annual Awards Luncheon | Sponsor | Fort Worth Metropolitan Black Chamber | 750 |
| 4/14/07 | Monthly Luncheon | Attendee | Black Contractors Association | 150 |
| 3/20/07 | Monthly Luncheon | Attendee | Black Contractors Association | 150 |
| 2/9/07 | Quest for Success Luncheon | Sponsor | Dallas Black Chamber | 1000 |
| 12/1/06 | Annual Awards Banquet | Sponsor | Black Contractors Association | 700 |
| 11/10/06 | Annual Heritage Banquet | Sponsor | Arlington NAACP Branch | 350 |
| 10/27/06 | Inaugural Chairman's Reception | Attendee | Black Contractors Association | 150 |
| 10/17/06 | Monthly Luncheon | Attendee | Black Contractors Association | 150 |
| 10/13/06 | Annual Banquet | Sponsor | Dallas Black Chamber of Commerce | 750 |
| 9/19/06 | Monthly Luncheon | Attendee | Black Contractors Association | 120 |
| 7/18/06 | Monthly Luncheon | Attendee | Black Contractors Association | 80 |
| 6/22/06 | Annual Awards Luncheon | Attendee | Fort Worth Metropolitan Black Chamber | 450 |

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|----------|----------------------------|-------------|---------------------------------------|------|
| 6/22/06 | Networker | Attendee | Arlington African American Chamber | 75 |
| 2/17/06 | Quest for Success Luncheon | Attendee | Dallas Black Chamber | 700 |
| 12/15/05 | Holiday Celebration | Attendee | Arlington African American Chamber | 100 |
| 12/9/05 | Annual Awards Banquet | Presenter | Black Contractors Association | 750 |
| 10/21/05 | Annual Awards Banquet | Participant | Dallas Black Chamber | 1000 |
| 9/13/05 | Monthly Meeting | Presenter | Dallas Black Chamber | 45 |
| 8/11/05 | Monthly Meeting | Presenter | Arlington NAACP | 25 |
| 7/28/05 | Breakfast | Speaker | Arlington African American Chamber | 50 |
| 5/23/05 | Monthly E- Lunch | Presenter | Fort Worth Metropolitan Black Chamber | 150 |

Asian American Outreach

| Date | Event | Type of Participation | Organization | Number of Participants |
|----------|--------------------------------------|-----------------------|---|------------------------|
| 12/16/08 | Holiday Procurement Luncheon | Attendee | US Pan Asian Chamber (Arlington) | 150 |
| 8/13/08 | US Pan Asian Expo | Attendee | US PAN Asian American Chamber of Commerce | 500 |
| 8/13/08 | Annual Conference | Sponsor | US Pan Asian Chamber (Arlington) | 350 |
| 5/29/08 | Dallas County Contractors Conference | Attendee | Dallas Asian Chamber of Commerce | 100 |
| 5/22/08 | Meeting with the President | Attendee | Dallas Asian Chamber of Commerce | 350 |
| 3/11/08 | 2008 Board & Officer Installation | Attendee | Greater Dallas Asian American Chamber | 600 |
| 12/14/07 | Holiday Procurement Luncheon | Attendee | US Pan Asian Chamber (Arlington) | 150 |
| 8/23/07 | Annual Conference | Presenter | US Pan Asian Chamber (Arlington) | 400 |
| 6/5/07 | Quarterly Luncheon | Presenter | US Pan Asian Chamber (Arlington) | 50 |
| 3/13/07 | Advisory Board Meeting | Attendee | US Pan Asian Chamber (Arlington) | 25 |
| 12/15/06 | Annual Holiday Luncheon | Presenter | US Pan Asian Chamber (Arlington) | 100 |
| 8/15/06 | Annual Conference | Presenter | US Pan Asian Chamber (Arlington) | 300 |
| 4/11/06 | Board Meeting | Presenter | Tarrant County Asian Chamber | 30 |
| 8/17/05 | Annual Conference | Presenter | US Pan Asian Chamber (Arlington) | 300 |

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|---------|-----------------|-----------|---------------------------------------|-----|
| 4/13/05 | Monthly Meeting | Presenter | Greater Dallas Asian American Chamber | 40 |
| 3/9/05 | Seminar | Presenter | Tarrant County Asian Chamber | 100 |

Hispanic Outreach

| Date | Event | Type of Participation | Organization | Number of Participants |
|------------------|---|-----------------------|--|------------------------|
| 11/25/08 | Volunteer Appreciation Reception | Attendee | Hispanic Contractors Association | 200 |
| 11/19/08 | DFW's Top Entrepreneurs "Best of the Best" 4 th Annual Reception | Attendee | Hispanic Contractors Association | 300 |
| 11/14/08 | Cima Latina Awards Luncheon | Attendee | Greater Dallas Hispanic Chamber of Commerce | 750 |
| 9/18/08 | HCA Monthly Luncheon | Attendee | Hispanic Contractors Association | 350 |
| 9/03/08 | HCA Monthly Luncheon | Attendee | Hispanic Contractors Association | 350 |
| 7/31/08 - 8/2/08 | TAMACC Statewide Convention | Attendee | Texas Association of Mexican American Chamber of Commerce (TAMACC) | 700 |
| 7/22/08 | Eggs & Issues Breakfast | Attendee | Greater Dallas Hispanic Chamber of Commerce | 45 |
| 6/24/08 | Women's Conference & Luna Awards | Sponsor & Speaker | Hispanic Contractors Association | 700 |
| 6/10/08 | Business After Hours | Attendee | Greater Dallas Hispanic Chamber of Commerce | 100 |
| 5/28/08 | Business Development Committee | Attendee | Hispanic Contractors Association | 30 |
| 5/22/08 | Networking Luncheon & Orientation | Attendee | Hispanic Contractors Association | 150 |
| 5/01/08 | El dia del Construction | Attendee | Hispanic Contractors Association | 700 |
| 4/25/08 | Membership Luncheon | Speaker | Arlington Hispanic Chamber of Commerce | 125 |
| 3/26/08 | Board of Directors Inauguration | Attendee | Hispanic Contractors Association | 200 |
| 3/13/08 | Partners Appreciation Breakfast | Attendee | Greater Dallas Hispanic Chamber of Commerce | 700 |
| 3/13/08 | Monthly Luncheon | Attendee | Hispanic Contractors Association | 200 |

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|----------|--|---------------------|--|-----|
| 3/07/08 | Annual Installation & Awards Luncheon | Attendee | Arlington Hispanic Chamber of Commerce | 130 |
| 2/20/08 | New Member Orientation | Speaker | Hispanic Contractors Association | 50 |
| 2/10/08 | Board Inauguration | Attendee | Greater Dallas Hispanic Chamber of Commerce | 400 |
| 1/18/08 | Procurement Luncheon | Attendee | Hispanic Contractors Association | 250 |
| 12/19/07 | Christmas Reception | Attendee | Dallas Hispanic Community | 200 |
| 12/12/07 | Christmas Reception | Attendee | Hispanic Contractors Association | 200 |
| 12/1/07 | Economic Development & Procurement Breakfast | Attendee | Hispanic Contractors Association | 100 |
| 11/2/07 | Quality & Excellence Awards Banquet | Attendee | Greater Dallas Hispanic Chamber of Commerce | 800 |
| 10/25/07 | Best of the Best Reception | Attendee | Hispanic Contractors Association DFW | 300 |
| 9/24/07 | Eggs & Issues Breakfast | Attendee | Greater Dallas Hispanic Chamber of Commerce | 125 |
| 8/9/07 | Monthly Luncheon | Presenter | Hispanic Contractors Association DFW | 200 |
| 6/28/07 | Women's Conference | Sponsor | Hispanic Contractors Association DFW | 750 |
| 6/5/07 | Government Contracting Seminar | Presenter | Fort Worth Hispanic Chamber of Commerce | 20 |
| 5/4/07 | FWHCC 34 th Annual Gala | Attendee | Fort Worth Hispanic Chamber | 600 |
| 3/29/07 | GDHCC Board Inauguration & Luncheon | Attendee | Greater Dallas Hispanic Chamber of Commerce | 300 |
| 3/20/07 | Bonding & Proposal Writing Seminar | Presenter | Fort Worth Hispanic Chamber of Commerce | 25 |
| 3/6/07 | Monthly Luncheon | Attendee | Hispanic Contractors Association DFW | 200 |
| 2/22/07 | Annual Officers Installation Luncheon | Attendee | Arlington Hispanic Chamber | 200 |
| 2/9/07 | TAMACC Quarterly Summit | Exhibitor/Presenter | Texas Association of Mexican American Chamber of Commerce (TAMACC) | 150 |
| 11/10/06 | Quality & Excellence Entrepreneurial Summit | Presenter | Dallas Hispanic Chamber of Commerce | 750 |
| 11/10/06 | Hispanic Contractors Association State Convention (Dallas) | Presenter | Hispanic Contractors Association DFW | 500 |
| 9/18/06 | Stadium Networker | Presenter | Hispanic Contractors Association & Arlington Hispanic Chamber | 350 |

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|----------|--|-----------|---|-----------|
| 9/5/06 | Bonding & Proposal Writing Seminar | Presenter | Fort Worth Hispanic Chamber of Commerce | 20 |
| 7/28/06 | Construction Procurement Roundtable at TAMACC State Convention (El Paso) | Presenter | Texas Association of Mexican American Chamber of Commerce (TAMACC) | 75 |
| 7/27/06 | Monthly Luncheon | Speaker | Hispanic Contractors Association DFW | 150 |
| 5/3/06 | Luncheon | Attendee | Greater Commercial Real Estate Women (CREW) & Fort Worth Hispanic Chamber | 125 |
| 4/4/06 | Officers Inauguration Event | Attendee | Hispanic Contractors Association DFW | 200 |
| 3/22/06 | Legislative Luncheon (Austin TX) | Attendee | Texas Association of Mexican American Chamber of Commerce (TAMACC) | 400 |
| 2/23/06 | Monthly Luncheon | Attendee | Hispanic Contractors Association DFW | 150 |
| 2/15/06 | Board Meeting | Attendee | Arlington Hispanic Chamber | 20 |
| 2/4/06 | Latino Business Hour Radio Show | Presenter | Biz Radio 1360AM | Statewide |
| 2/1/06 | Officers Inauguration | Attendee | Dallas Hispanic Chamber | 200 |
| 1/26/06 | Officers Inauguration & Annual Awards Luncheon | Attendee | Arlington Hispanic Chamber | 150 |
| 11/11/05 | Hispanic Contractors Association State Convention (Fort Worth) | Presenter | Hispanic Contractors Association DFW | 150 |
| 10/19/05 | Board Meeting | Presenter | Arlington Hispanic Chamber of Commerce | 15 |
| 6/30/05 | Seminar | Presenter | Fort Worth Hispanic Chamber | 15 |
| 4/8/05 | Procurement Luncheon | Presenter | Dallas Hispanic Chamber | 150 |

Minority Outreach

| Date | Event | Type of Participation | Organization | Number of Participants |
|---------|---------------------------------|-----------------------|-------------------------------|------------------------|
| 2/03/09 | Board of Directors Installation | | DFW Minority Business Council | 250 |
| 1/14/09 | MBE/IC Luncheon | Attendee | DFW Minority Business Council | 200 |
| 12/9/08 | Annual Meeting | Attendee | DFW Minority Business Council | 350 |

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|-------------------|--|-----------|---|------|
| 11/21/08 | DFW MBC 35 th Annual E Awards Gala | Sponsor | DFW Minority Business Council | 1000 |
| 10/24/08 | Construction Quarterly Networker | Attendee | DFW Minority Business Council | 150 |
| 9/17/08 | Buyer's Appreciation Luncheon | Attendee | DFW Minority Business Council | 200 |
| 9/04/08 | Harvesting Partnerships | Sponsor | Women's Business Council | 400 |
| 8/27/08 | 12 th Annual Procurement Conference | Attendee | Hosted by: The University of Texas at Arlington | 500 |
| 8/19/08 | MED Week | Sponsor | Minority Business News | 600 |
| 6/11/08 | Construction Advisory Group | Attendee | Dallas/Fort Worth Minority Business Council | 25 |
| 5/06/08 | DFW MBC ACCESS 2008 | Attendee | Dallas/Fort Worth Minority Business Council | 500 |
| 5/06/08 | ACCESS | Sponsor | DFW Minority Business Council | 1000 |
| 4/29/08 | Blue Book Trade Show | Attendee | Blue Book (Arlington Convention Center) | 750 |
| 3/04/08 | Hard Hat | Attendee | DFW Minority Business Council | 600 |
| 2/29/08 | Board Inauguration | Attendee | DFW Minority Business Council | 100 |
| 2/28/08 | HUB Construction Conference | Attendee | University of North Texas | 175 |
| 2/25/08 | UT System HUB Bonding Program | Speaker | University of Texas at Arlington and University of Texas System | 50 |
| 2/20/08 – 2/21/08 | HUB and DBE Construction Conference | Speaker | Texas Dept. of Transportation | 350 |
| 2/18/08 | UT System HUB Bonding Program | Attendee | UTA and UT System | 50 |
| 2/8/08 | FTW Entrepreneur Expo & Construction Zone | Sponsor | City of Fort Worth & Fort Worth Business Assistance Center | 2500 |
| 1/10/08 | Procurement Luncheon | Attendee | Conference of Minority Transportation Officials | 200 |
| 1/10/08 | Leadership Arlington | Speaker | Leadership Arlington | 100 |
| 10/16/07 | Joint Membership Luncheon | Sponsor | Black Contractors Association, DFW Minority Business Council & Hispanic Contractors Association | 250 |
| 10/11/07 | 3 rd Annual Awards Banquet | Attendee | NCTRCA | 750 |
| 9/10/07 | Arlington On the Move | Sponsor & | 4 Arlington Chambers of Commerce | 275 |

| | Luncheon | Presenter | |
|---------------------|--|-----------|--|
| 8/28/07 | Dallas Regional MEDWEEK | Attendee | U.S. Dept, of Commerce Minority Business Development Agency 600 |
| 8/15/07 | Construction Industry Group | Attendee | Dallas/Fort Minority Business Council 40 |
| 4/23/07 – 4/24/07 | ACCESS | Sponsor | Dallas/Fort Worth Minority Business Council 700 |
| 3/27/07 | Construction Hard Hat | Attendee | Dallas/Fort Worth Minority Business Council 500 |
| 2/7/07 | Construction Industry Group | Presenter | Dallas/Fort Minority Business Council 35 |
| 12/07/06 | MBE Construction Showcase | Exhibitor | Dallas/Fort Worth Minority Business Council/Quoin/ISqFt 600 |
| 11/17/06 | E Awards Gala | Sponsor | Dallas/Fort Minority Business Council 1200 |
| 10/29/06 – 10/31/06 | National Minority Supplier Development Conference | Attendee | National Minority Supplier Development Council 5000 |
| 8/30/06 | UTA Procurement Conference | Presenter | University of Texas at Arlington 1000 |
| 8/30/06 | Arlington on the Move Luncheon | Presenter | 4 Arlington Chambers of Commerce 400 |
| 5/24/06 | ACCESS Annual Conference | Attendee | Dallas/Fort Worth Minority Business Council 300 |
| 4/29/06 | Minority Business Mega Mixer (Arlington City Hall) | Presenter | KKDA Radio 730AM & City of Arlington 250 |
| 3/30/06 | Construction Hard Hat | Presenter | Dallas/Fort Worth Minority Business Council 400 |
| 2/28/06 | Construction Quarterly Networker at Azteca/Omega Contracting | Attendee | Dallas/Fort Worth Minority Business Council 100 |
| 2/23/06 | Stadium Reception Honoring Rayco Inc & 3i Construction | Speaker | Arlington Hispanic Chamber & Arlington African American Chamber 175 |
| 12/6/05 | Manhattan Networker | Speaker | Dallas/Fort Worth Minority Business Center 300 |
| 11/18/05 | E-Awards Annual Banquet | Presenter | Dallas/Fort Worth Minority Business Council 1000 |
| 8/31/05 | Stadium M./WBE Certification & Working | Presenter | City of Arlington, Cowboys Stadium project and K Strategies Group 200 |

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| | Capital Workshop | | | |
| 8/12/05 | Arlington on the Move Luncheon | Presenter | 4 Arlington Chambers of Commerce | 450 |

Women Business Outreach

| Date | Event | Type of Participation | Organization | Number of Participants |
|-----------------|--------------------------------------|-----------------------|--|------------------------|
| Monthly | Monthly M/WBE Certification Workshop | Presenter | Fort Worth Women's Business Center | 25 |
| 1/20/09 | Annual Parade of Stars | Sponsor | Women's Business Council – Southwest | 600 |
| 11/13/08 | Power to Potential | Presenter | Women's Business Council - Southwest | 400 |
| 10/16/08 | Monthly Luncheon | Presenter | Women's Transportation Seminar | 50 |
| 9/04/08 | Harvesting Partnerships | Sponsor | Women's Business Council | 400 |
| 8/21/08 | Monthly Meeting | Attendee | National Association of Women in Construction Dallas Chapter | 65 |
| 1/28/08 | Annual Parade of Stars | Sponsor | Women's Business Council – Southwest | 600 |
| 10/31/07 | Annual Diversity Luncheon | Attendee | Women's Transportation Seminar | 100 |
| 9/5/07 | Harvesting Partnerships | Sponsors | Women's Business Council – Southwest | 500 |
| 5/16/07 | Women's of Excellence Banquet | Attendee | Women's Business Enterprise National Council | 500 |
| 4/10/07-4/11/07 | Round-Up Conference | Attendee | Women's Business Council - Southwest | 500 |
| 3/16/07 | Entrepreneur Expo | Presenter | Fort Worth Women's Business Center | 200 |
| 1/23/07 | Parade of Stars Awards | Sponsor | Women's Business Council – Southwest | 200 |
| 10/16/06 | Monthly Meeting | Presenter | National Association of Women in Construction Dallas Chapter | 50 |
| 9/11/06 | Monthly Meeting | Presenter | Fort Worth Women's Business Owners Luncheon | 20 |
| 9/7/06 | Harvesting Partnerships | Sponsors | Women's Business Council – Southwest | 400 |
| 6/15/06 | Monthly Meeting | Presenter | National Association of Women in Construction Fort Worth Chapter | 35 |
| 3/17/06 | Entrepreneur Expo | Presenter | Fort Worth Women's Business Center | 300 |

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| 3/2/06 | Stadium Breakfast Architecture/Engineering/ Construction (ACE) Luncheon Seminar | Presenter | Women's Business Council Southwest | 65 |
| 2/20/06 | Monthly Meeting | Presenter | National Association of Women Business Owners | 75 |

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